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# Surround Your Family With the Natural Gas Advantage

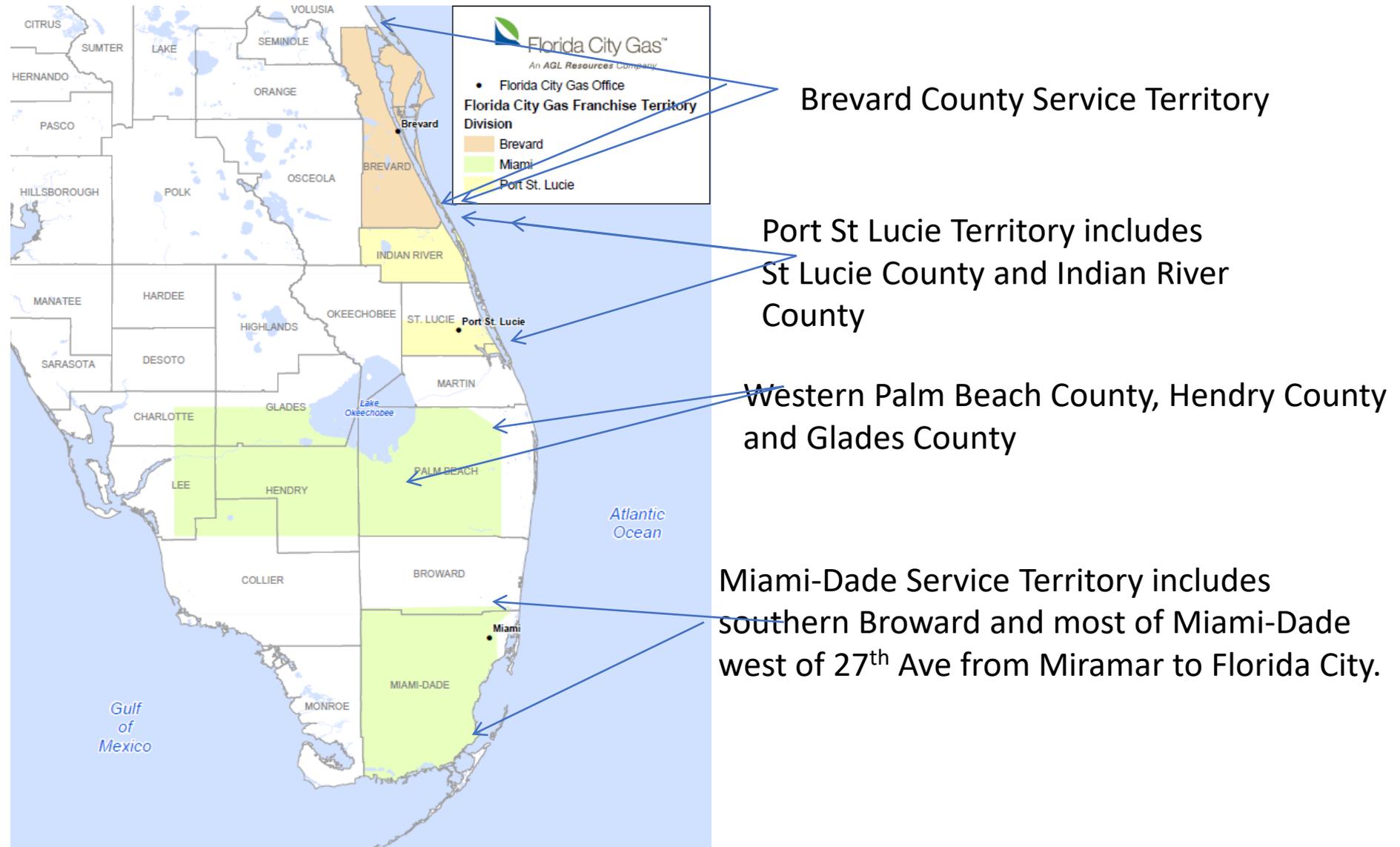


# Why Choose Natural Gas

- Affordability
- Convenience & Reliability
- Comfort
- Abundant Domestic Supply
- Low Environmental Impact
- Energy Efficiency
- Safety



# Service Territories of Florida City Gas



Customers Served by Florida City Gas  
Florida City Gas has been serving the Miami-Dade area since the late 1940's and in the upstate areas since the early 1960's. The primary growth engine for the Company through the years has been through residential development followed by commercial activity and industrial businesses throughout Florida.

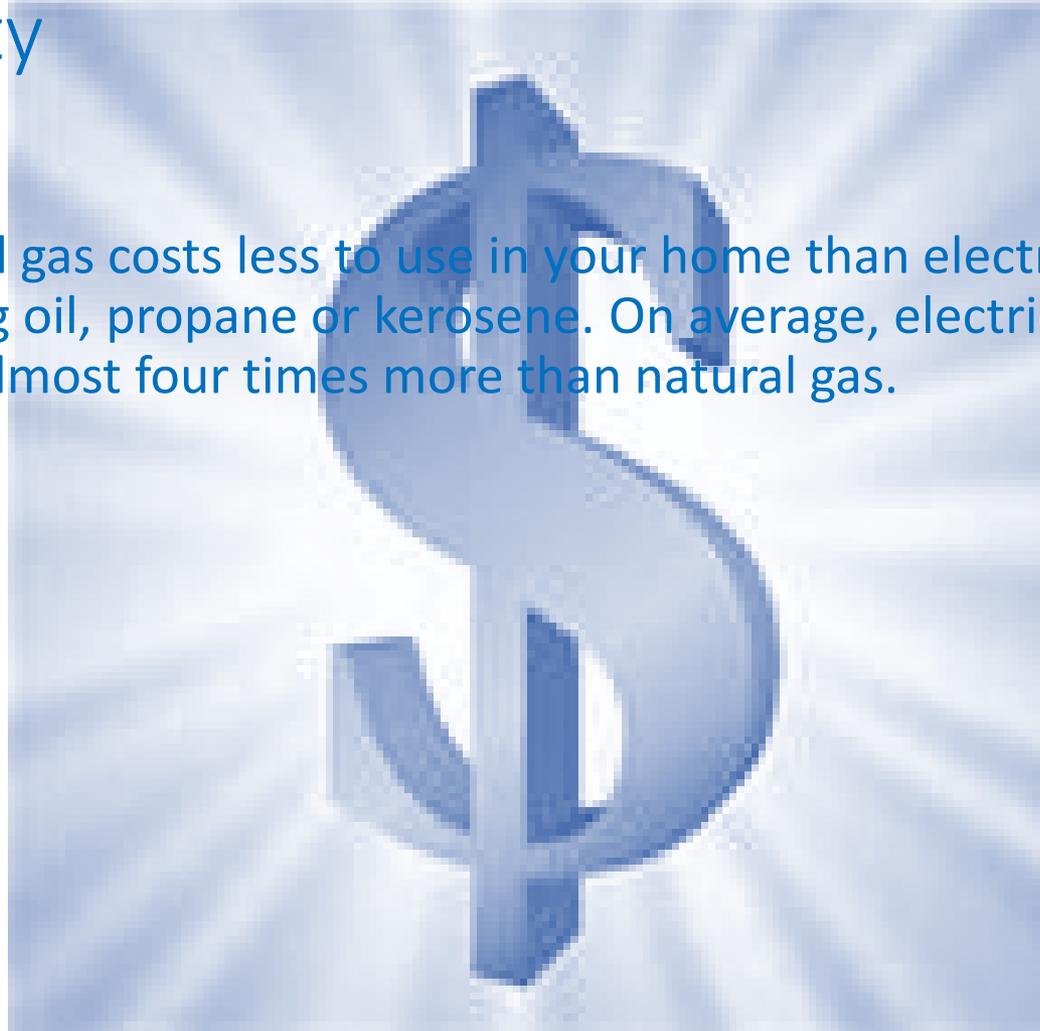
- Residential 100,143
- Commercial 7,495
- Industrial 100
- **Total 107,738**

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# Affordability

Natural gas costs less to use in your home than electricity, heating oil, propane or kerosene. On average, electricity costs almost four times more than natural gas.



# Convenience and Reliability

Natural gas is piped directly into your home. Regardless if the sun is shining or the wind is blowing, it's always there when you need it, and you never have to worry about running out of fuel or arranging for deliveries.



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# Abundant Domestic Supply

Nearly 100% of the natural gas consumed in the U.S. is produced in North America with 90% coming directly from the U.S.

Available natural gas resources will meet our nation's needs for at least another 100 years.

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# Environmental Impact

Simply put - natural gas is the cleanest-burning energy source for your home. The combustion of natural gas emits 45% less carbon dioxide than coal.



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# Energy Efficiency

Natural gas is highly efficient. About 90% of the natural gas produced is delivered to customers as useful energy. In contrast, only about 30% of source energy that goes into generating electricity reaches consumers.

# Safety

The physical characteristics of natural gas contributes to its excellent safety record.

- Natural gas only allows for combustion in a concentration of 4 to 14 percent per volume of air. Above and below these amounts, it will not burn.
- Natural gas is lighter than air and dissipates into the air rapidly.
- Natural gas has a very high ignition temperature, at about 1100 degrees Fahrenheit. This is almost twice the ignition temperature for gasoline.



## • NATURAL GAS APPLIANCES FOR YOUR HOME

**Water Heating** – heats water quickly and efficiently when you want it. Heats water twice as fast as an electric heater.

Tankless Water Heater – heats water only when you need it. Reduces stand-by energy loss from water left unused in tank.



**Cooking** – precise temperature control with even-cooking, high-output burners and super-low simmer temperatures.



**Laundry** – Natural gas dryers are twice as efficient as electric dryers. Dry twice as many loads in half the time.

Home Heating – maximum efficiency with enhanced comfort. Natural gas furnaces deliver warm air without the cool draftiness associated with an electric heat pump. Up to 25 degrees warmer than electric heat.



Standby Generator – be prepared for any power outage with a standby generator fueled by natural gas. Your generator is linked directly into your natural gas system and turns on automatically in case of a power failure or blackout.



# Outdoor Living



Grills – never run out of charcoal or worry about filling a tank.



Pool Heaters – heat your pool or spa more efficiently and with fewer greenhouse gas emissions.



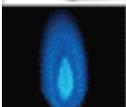
Outdoor Lighting – wall mounted lights and tiki torches set the mood for all your outdoor entertainment.



## Recoup your Costs with Our Energy Conservation Programs

Whether you're a new or existing customer, you'll get money back when you purchase and install an energy saving natural gas appliance. Our Energy Conservation Program provides cash rebates and allowances to customers that switch or add a natural gas appliance to their home.

# Natural Gas Rebates

		MAKE THE SWITCH TO NATURAL GAS	REPLACE NATURAL GAS APPLIANCES
	<b>TANK WATER HEATER</b>	<b>\$500</b>	<b>\$350</b>
	<b>HIGH-EFFICIENCY TANK WATER HEATER (.63EF)</b>	<b>\$550</b>	<b>\$400</b>
	<b>TANKLESS WATER HEATER</b>	<b>\$675</b>	<b>\$550</b>
	<b>FURNACE</b>	<b>\$725</b>	<b>\$500</b>
	<b>COOKING</b>	<b>\$200</b>	<b>\$100</b>
	<b>DRYER</b>	<b>\$150</b>	<b>\$100</b>
	<b>SPACE CONDITIONING</b>	<b>\$1200</b>	<b>----</b>

# VALUE ADVANTAGE

- Natural gas availability in a home **increases property values**
- Natural gas **provides an edge** over homes of similar construction quality and price range compared to homes without gas.
- Adding gas allows for other **cost savings**
  - Smaller electrical panel and less incoming amperage requirements
  - Back-up generators can be down-sized due to primary appliances operating on natural gas
  - Rebates and utility incentives off-set additional costs

# Switch to Natural Gas

- Save Money – Earn Cash Rebates –  
Peace of Mind – Surround Your Family  
with the Comfort of Natural Gas



Natural gas is hot !!!

We look forward to furthering our discussions around how Natural Gas will bring value to your home !!

QUESTIONS???

**Thank you!**

**Elda Moyer**  
**Account Executive**